

# NEWS RELEASE

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## **BURR PILGER MAYER TO MERGE WITH WINDES & McCLAUGHRY, CREATING THE LARGEST CALIFORNIA-BASED ACCOUNTING & CONSULTING FIRM**

San Francisco, CA – September 30, 2011 - [Burr Pilger Mayer, Inc.](#) (BPM), announced today that it is merging with Long Beach-based CPA firm [Windes & McClaughry Accountancy Corporation](#), creating the largest California-based accounting and consulting firm. The combined firm will have \$100 million in revenue with a strong presence in both Northern and Southern California. The firm will have 73 shareholders, 550 employees and 11 offices. The target date of the merger is January 1, 2012.

“This is the first true north-south merger of significant firms in California accounting history,” said BPM managing partner, [Steve Mayer](#).

“This will provide more resources for our existing clients, more opportunities for our employees, and a better competitive advantage for us in the marketplace,” said Windes managing partner, [John Di Carlo](#).

Burr Pilger Mayer, based in San Francisco, has 410 employees, 55 shareholders and six offices in the Bay Area and one in Hong Kong. Windes is headquartered in Long Beach and has 140 people, 18 partners and four offices in Southern California. Both BPM and Windes have built strong practices serving the audit, tax, accounting, and consulting needs of privately held and public companies, exempt organizations, and high-net-worth individuals and families. The two firms share a commitment to client service, community involvement, and a workplace culture that values employees.

BPM and Windes complement each other geographically and in their respective areas of expertise. Windes has strong practices in state and local tax compliance and planning, estate, gift and trust planning, and third-party plan administration of qualified retirement plans. BPM strengths include its SEC practice, which is the 12<sup>th</sup> largest in the nation, and its international tax practice, which is one of the largest on the West Coast. BPM also has strengths in business valuation, litigation support, and wealth management.

“Windes has a robust 85-year history in Southern California that we are looking forward to leveraging,” said Mayer. “For the two firms, it was essential that the cultures were a fit in order to establish a strong foundation from which to build. We could not have asked for a better match. This merger gives us significant opportunities to provide enhanced services and expertise to a full spectrum of businesses, organizations, and individuals throughout the United States and the rest of the world.”

“BPM shares our commitment to providing quality, timely service, putting the client first, and being a trusted business advisor,” said Di Carlo. “None of that will change with this merger. In fact, it will just get better.”

The combined firm will be known as BPM in Northern California and as BPM Windes in Southern California. Mayer will be the firm’s chief executive officer and managing partner. Di Carlo will be responsible for the operations of BPM Windes.

**About Burr Pilger Mayer, Inc.,**

BPM is one of the largest accounting and consulting firms based on the West Coast, serving the Bay Area's emerging and mid-cap businesses as well as high-net-worth individuals since 1986. BPM has extensive experience in industries such as technology, life sciences, financial services, and real estate. Its international tax practice is one of the largest on the West Coast and its SEC practice is the 12th largest in the nation. BPM has been named one of the Best Accounting Firms to Work For by *Accounting Today*. For more information, please visit [www.bpmcpa.com](http://www.bpmcpa.com).

**About Windes & McClaughry,**

With 85 years in business, Windes & McClaughry offers a full range of services, including: audit and assurance, cost segregation, employee benefits, estate and trust planning, human resources recruiting and consulting, and tax planning, consulting, and compliance. The firm focuses on the needs of both publicly traded and privately held businesses, exempt organizations, qualified retirement plans, and high-net-worth individuals. Windes has been named one of the Best Places to Work in Los Angeles and Orange counties by the *Los Angeles Business Journal* and the *Orange County Business Journal*, respectively. For more information, please visit [www.windes.com](http://www.windes.com).

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